## Top Chilean Winemaker Brings One-of-a-Kind Wines to the U.S.

## Biagio Cru & Estate Wines collaborates with Felipe Muller, chief winemaker for Viña Tabalí

**NEW YORK, August 10, 2015** – <u>Biagio Cru & Estate Wines</u> unveiled its latest project with award-winning Chilean winemaker Felipe Müller, announcing that it's now the exclusive importer of <u>Tabalí wines</u> – one of the most prominent and highly-regarded brands in Chile today.

"We are absolutely thrilled to work with Felipe, whose brilliance, creativity and ability to craft exceptional wines is truly remarkable," said Darren Restivo, a principal of Roslyn, NY-based Biagio Cru & Estate Wines. "The Tabalí winery is settled on such a unique terroir, which is unlike any other project in the world. Each wine presents depth and character that will please any palate and I'm confident they will be a hit from coast to coast."

Tabalí was one of the first wineries to settle in the Limari Valley of Northern Chile, which is the most promising valley of the country. Its proximity to the Atacama Desert and the Pacific Ocean, coupled with its unique limestone soil, brings an exceptional terroir that is ideal for the production of high-quality wines – and before Felipe Muller took the reins as chief winemaker, its potential was not yet realized.

With a deep understanding of Tabalí's distinctive terroir and its need for fine tuning, Müller transformed the winery by removing and replanting 100 hectares of land. His ability to translate Tabalí's terroir resulted in one-of-a-kind wines that are among the best produced in Chile – and a style of wines that are long overdue to the world. In 2010 and 2014, Müller was named Winemaker of the Year in Chile by El Mercurio, leading newspaper and the most prestigious wine guide in Chile.

"I am very excited to work with Biagio Cru & Estate Wines and further Tabalí's growth in the United States," said Felipe Müller, Chief Winemaker and CEO for Viña Tabalí. "Tabalí is so unique in itself, and I believe consumers nationwide will really enjoy the character and passion that each individual wine brings."

<u>Tabalí's portfolio of wines</u> have earned superior ratings from the world's leading critics, Robert Parker and James Suckling, including a 94 for the Talinay Sauvignon Blanc, a 93 for the Syrah Reserve Especial, and a 92 for both the Tinto Reserve Especial and Talinay Chardonnay.

Follow updates on Tabalí on 'Biagio Cru & Estate Wines' Facebook page and @BiagioCruWines on Twitter.

## **About Biagio Cru and Estate Wines**

Based in Roslyn Heights, NY and founded in 1998, <u>Biagio Cru</u> is a family owned importer of fine wines from across the globe.

Biagio Cru's stable of wines include the perennially popular <u>Lolailo Sangria</u>, a three-time *Impact Hot Brand* winner, as well as de Restia Crianza from Ribera del Duero in Portugal, which has been

recognized with 89, 91 and 93 *Wine Spectator* point ratings across multiple vintages., as well as the much coveted "Smart Buy" and "Savvy Shopper" nods. It was touted as "one of the most impressive values of the year" ranking #26 in the *Wine Spectator* Top 100 wines of the year.

Biagio imports the Parxet line of wines, which features the Cuvee 21, the only organic cava from the Alella region of Spain, garnering a *Wine Enthusiast* 90 point "Editor's Favorite" rating. The Parxet line also includes a Reserve and a rosé called Titiana.

Herdade de Medeiros, from the famed Alentejano region of Portugal, also is part of the expanding Biagio Cru portfolio, boasting WE ratings ranging from 87-91 points and "Best Buy" and "Editor's Choice" nods. Biagio Cru's newest import is the full line of <u>Tabali wines</u>, one of the most prominent and highly-regarded brands in Chile today, hailing from the unique Limari Valley. Tabali wines have received superior ratings from the world's leading critics, Robert Parker and James Suckling, including a 94 for the Talinay Sauvignon Blanc, a 93 for the Syrah Reserve Especial, and a 92 for both the Tinto Reserve Especial and Talinay Chardonnay.

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